

Message Text

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PAGE 01 STATE 147702

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EUR/SOV:PLYNN

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EUR/EE:TDEAL

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R 240009Z JUN 75

FM SECSTATE WASHDC

TO AMEMBASSY WARSAW

AMEMBASSY PRAGUE

AMEMBASSY MOSCOW

UNCLAS STATE 147702

E.O. 11652: N/A

TAGS: BEXP, PL, CZ, UR

SUBJECT: TECHNICAL SALES SEMINAR (TSS) AND EXHIBIT (MOSCOW)
FOR NON-FERROUS METALLURGY TECHNOLOGY

1. USDOC/BEWT SUFFICIENTLY CONFIDENT OF FUNDING OF SUBJECT
EVENT TO BEGIN CONCRETE PLANNING. POLL OF NON-FERROUS
METALLURGY INDUSTRY ELICITED POSITIVE RESPONSE. DAVYDOV OF
SOVIET MINISTRY OF NON-FERROUS METALLURGY HAS BEEN HIGHLY
COOPERATIVE.

2. BEWT PROPOSES TO ORGANIZE A GROUP OF SEVEN COMPANIES
AND A CHAIRMAN TO PRESENT A TSS ON NON-FERROUS METALLURGY
IN WARSAW AND PRAGUE. THREE DAYS IN EACH STOP WILL ALLOT
TO SEMINAR, PRIVATE MEETINGS, RECEPTION, AND POSSIBLY PLANT
VISITS. IT IS HOPED THAT WARSAW AND PRAGUE VISITS WILL BE
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RESTRICTED TO FIRST WEEK IN DECEMBER. ARRIVE PRAGUE NOVEM-

BER 30, LEAVE PRAGUE FOR WARSAW EVENING OF DECEMBER 3.

3. ON THE EVENING OF DECEMBER 6 OR MORNING OF DECEMBER 7
THE GROUP WILL LEAVE FOR MOSCOW. IN MOSCOW, THE GROUP WILL
STAGE AN EXHIBIT AND SEMINAR USING FORMAT OF TYPICAL COMM.
OFF. MINI-EXHIBIT AND SEMINAR.

4. EMBASSIES ARE ASKED IF THEY HAVE NOT ALREADY DONE SO,

TO SEEK SPONSORSHIP OR ENDORSEMENT FROM HOST COUNTRY
AGENCIES. SPONSORS SHOULD ALSO BE REQUESTED TO ACCEPT OR
REJECT PROPOSED DATES. USDOC/BEWT IS ANXIOUS TO KNOW
SEMINAR PAPER TITLES WHICH WOULD BE OF GREATEST INTEREST
TO SPONSORS. TO BE USEFUL, THESE TITLES MUST BE RECEIVED
EARLY ENOUGH TO PERMIT COMPANIES TO INCORPORATE RECOMMEN-
DATIONS INTO THEIR PAPERS.

5. EMBASSIES' SUPPORT APPRECIATED. INGERSOLL

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